

Description

Bar Harbor Bank & Trust, is an independent community banking organization committed to helping its customers, employees and shareholders achieve their financial hopes and dreams. If you want to be part of our team that makes this vision a reality, please read on.

Bar Harbor Bank & Trust is seeking an enthusiastic, reliable, team leader to join our team as Branch Relationship Manager for our branch in, Bar Harbor, Maine.

Responsibilities include leading a team that delivers sales, service, and transactions to all customers. As well as, providing motivation and encouragement while fostering a team effort in the office. The Branch Relationship Manager will engage in sales and service activities and contribute directly to the success of the Bank by recognizing and uncovering opportunities.

Required Knowledge, Skills, and Experience

- + Proven ability to develop business and exceed growth goals
- + Two to four years of related experience in business, financial services industry or sales
- + Excellent written and verbal communication skills
- + Strong negotiation, conflict, motivational, and management skills
- + Self-motivated with a demonstrated aptitude and desire for sales achievement
- + Comfortable with technology including computers, smartphones, iPads, online banking, etc.

Business Development experience and strong management skills are essential for this position. An individual who enjoys being part of a fast paced, team environment will be best matched for this position.

Bar Harbor Bank & Trust offers: competitive pay, referral incentives, an employee stock purchase plan, medical/dental/vision/life insurance plans, paid holidays, 401(k) plan, paid time off, a wellness program, continuing education benefits, and more!

Bar Harbor Bank & Trust is an Equal Opportunity Employer, Minority/Female/Disability and Protected Veteran.

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Equal Opportunity Employer/Protected Veterans/Individuals with Disabilities

The contractor will not discharge or in any other manner discriminate against employees or applicants because they have inquired about, discussed, or disclosed their own pay or the pay of another employee or applicant. However, employees who have access to the compensation information of other employees or applicants as a part of their essential job functions cannot disclose the pay of other employees or applicants to individuals who do not otherwise have access to compensation information, unless the disclosure is (a) in response to a formal complaint or charge, (b) in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or (c) consistent with the contractor's legal duty to furnish information. 41 CFR 60-1.35(c)