

At Lilly, we unite caring with discovery to make life better for people around the world. We are a global healthcare leader headquartered in Indianapolis, Indiana. Our 39,000 employees around the world work to discover and bring life-changing medicines to those who need them, improve the understanding and management of disease, and give back to our communities through philanthropy and volunteerism. We give our best effort to our work, and we put people first. We're looking for people who are determined to make life better for people around the world.

## **Sales Representative Intern**

### **Responsibilities**

#### **Sales Representative Intern Overview:**

The Eli Lilly Sales Internship is a unique 10 - 12 week program designed to give students hands-on experience in selling Pharmaceuticals. After completing part of sales training at home, students travel to Indianapolis to the Company Headquarters for additional training and to experience the Lilly corporate culture. Sales Interns are assigned a territory and are responsible for calling on physicians. Interns will sell one of Lilly's products and are integrated into District teams. Each student is assigned a mentor to assist them with territory management and selling skills. All interns are provided a company car and an I-pad as part of the internship.

### **Basic Qualifications**

#### **Requirements:**

- 3 years of undergraduate studies towards a Bachelors or pursuing an Advanced degree with an expected graduation date between Dec 2021 and August 2022
- Qualified candidates must be legally authorized to be employed in the United States. Lilly does not anticipate providing sponsorship for employment visa status (e.g., H-1B or TN status) for this employment position
- Valid driver's license and acceptable driving record is required

#### **Desired Experience:**

- Knowledge of and or experience with sales process
- Highly motivated
- Excellent communication/coordination/interpersonal skills
- Leadership ability
- Demonstrated ability to learn, apply and communicate technical/scientific knowledge
- Strong influence/Persuasion/Negotiation skills

### **Additional Information**

#### **Additional Benefits**

- All interns will be considered for full-time positions based on their performance over the course of their summer internship.
- Lilly arranges various intern activities to provide opportunities for socializing, professional

development, and learning more about Lilly.

- Interns will receive a competitive salary
- Rental Car for business use during internship

Eli Lilly and Company, Lilly USA, LLC and our wholly owned subsidiaries (collectively "Lilly") are committed to help individuals with disabilities to participate in the workforce and ensure equal opportunity to compete for jobs. If you require an accommodation to submit a resume for positions at Lilly, please email Lilly Human Resources ( [Lilly\\_Recruiting\\_Compliance@lists.lilly.com](mailto:Lilly_Recruiting_Compliance@lists.lilly.com) ) for further assistance. Please note This email address is intended for use only to request an accommodation as part of the application process. Any other correspondence will not receive a response.

Lilly is an EEO/Affirmative Action Employer and does not discriminate on the basis of age, race, color, religion, gender, sexual orientation, gender identity, gender expression, national origin, protected veteran status, disability or any other legally protected status.

At Lilly we strive to ensure our employees are part of a team that cares about them and our shared purpose of making life better for those around the world. How do we do this? We continue to look for ways to include, innovate, accelerate and deliver while maintaining integrity, excellence and respect for people. We hope that you seek to join us on our journey as we create medicine and deliver improved outcomes for patients across the globe!

#WeAreLilly