

Entry Level Insurance Sales Agent – Hybrid Experience

Location: Augusta, ME, United States Job Category: Insurance Sales Posted: 13-Jul-2023 Job Description

Bankers Life® is immediately hiring for agents to work in a fast-paced and dynamic hybrid remote environment. Jumpstart your new insurance agent career and earn up to an additional \$5,000 in bonuses on top of commissions during your first four months. You™ll begin your journey training in our office with the ability to transition to a hybrid remote work environment when you™re ready. As an entry level insurance sales agent with Bankers Life, you will utilize our ongoing, award-winning company training to:

- Set appointments to identify prospective clients™ financial resources and needs
- Offer expert life and health insurance policy recommendations to generate sales
- Provide continuous, excellent customer service to client base

How Bankers Life compensates your work:

- This is a commission and bonus position, and while it is not salaried, typical first-year entry level agents average \$41,000 – \$62,000
- New agents can achieve production-based incentives of up to \$12,000 in their first year
- Earn up to an extra \$5,000 bonus in your first four months with Bankers Life
- Experienced sales agents that have been a part of Bankers Life for two plus years earn upwards of \$100,000+ in commissions and bonuses

How Bankers Life Supports your career:

- Flexible work environment once you complete your new agent training period which can vary anywhere from four to twelve weeks on average
- Set their own hours with options to work in the field, onsite, and/or in a blended capacity per their preference with the support of branch leadership
- Our training is conducted in our office by successful field leaders. Bankers Life has been named as a Training Apex Award Winner for eleven years and counting
- Bankers Life agents are provided pre-licensing training free of charge; individuals will need to pay for the state exam required to sell life and health products in their state
- Benefit-eligible management positions within local branch structure

Our entry level insurance sales agents come from diverse professional backgrounds, many of which do not have previous sales experience. To take advantage of our training, a successful agent possesses the following skills and abilities:

- + Sales-minded, and open to connecting via phone and your network
- + Passion for people and developing sales relationships
- + Goal-oriented, with a focus on achieving sales success
- + Excellent time management and organizational skills

Take control of your career and future, positively impact the lives of others in your community, all while enjoying the flexibility of a hybrid remote work experience. Apply today! Note: Applicants must reside in the state of position to be considered.